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BOYS AND GIRLS CLUB OF DANE COUNTY, INC.



FINANCIAL STATEMENTS WITH CONSOLIDATING INFORMATION

June 30, 2024 and 2023

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#### INDEPENDENT AUDITOR'S REPORT

To the Board of Directors Boys and Girls Club of Dane County, Inc. Madison, Wisconsin

#### Opinion

We have audited the financial statements of Boys and Girls Club of Dane County, Inc., which comprise the consolidated statements of financial position as of June 30, 2024 and 2023, and the related consolidated statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of Boys and Girls Club of Dane County, Inc. as of June 30, 2024 and 2023, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

## **Basis for Opinion**

We conducted our audits in accordance with auditing standards generally accepted in the United States of America (GAAS). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Boys and Girls Club of Dane County, Inc. and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Boys and Girls Club of Dane County, Inc.'s ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

#### Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with GAAS, we:

Exercise professional judgment and maintain professional skepticism throughout the audit.

- Identify and assess the risks of material misstatement of the financial statements, whether due to
  fraud or error, and design and perform audit procedures responsive to those risks. Such
  procedures include examining, on a test basis, evidence regarding the amounts and disclosures
  in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit
  procedures that are appropriate in the circumstances, but not for the purpose of expressing an
  opinion on the effectiveness of Boys and Girls Club of Dane County, Inc.'s internal control.
  Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Boys and Girls Club of Dane County, Inc.'s ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audit.

## **Consolidating Information**

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The accompanying consolidating schedules of financial position and activities are presented for purposes of additional analysis and are not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

Wegner CPAs, LLP Madison, Wisconsin January 31, 2025

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**BOYS AND GIRLS CLUB OF DANE COUNTY, INC.**CONSOLIDATED STATEMENTS OF FINANCIAL POSITION June 30, 2024 and 2023

ASSETS	2024	2023
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Cash	\$ 795,290	\$ 3,970,827
Certificates of deposit	2,171,452	1,514,882
Accounts receivable	178,717	46,824
Unconditional promises to give	2,500,881	2,578,465
Grants receivable	447,730	204,247
Prepaid expenses	270,234	287,139
Cash held in escrow	219,482	263,732
NMTC note receivable	4,704,500	4,704,500
Property and equipment, net	16,780,480	17,153,836
Beneficial interest in charitable lead annuity trust Beneficial interest in assets held by Madison Community	386,367	475,380
Foundation	6,087,426	5,267,766
Total assets	\$ 34,542,559	\$ 36,467,598
LIABILITIES		
Accounts payable	\$ 219,797	\$ 147,530
Construction payable	-	1,475,523
Accrued payroll and taxes	313,444	281,414
Accrued interest	6,524	12,306
Unconditional promises to give payable	10,500	14,500
Refundable advance	380,241	1,058,262
Funds held for others	109,232	125,729
Notes payable, net	1,762,164	1,950,927
NMTC notes payable, net	6,128,639	6,075,721
Deferred loans	655,261	655,261
Total liabilities	9,585,802	11,797,173
NET ASSETS		
Without donor restrictions	14,575,634	7,387,848
With donor restrictions	10,381,123	17,282,577
Total net assets	24,956,757	24,670,425
Total liabilities and net assets	\$ 34,542,559	\$ 36,467,598

BOYS AND GIRLS CLUB OF DANE COUNTY, INC. CONSOLIDATED STATEMENTS OF ACTIVITIES Years Ended June 30, 2024 and 2023

		2224	
CHANGES IN NET ASSETS WITHOUT DONOR RESTRICTIONS		2024	2023
REVENUES			
Contributions			•
Federated campaigns	\$	46,871	\$ -
Government grants		36,920	1,734,014
In-kind		385,560	1,090,501 1,173,347
Individuals, corporations, foundations Fundraising events		1,481,538 147,444	505,847
Fees		479,347	307,385
Change in value of beneficial interest in assets		473,547	307,303
held by Madison Community Foundation		105,589	56,137
Interest		219,364	105,409
Miscellaneous		110,704	54,199
Total revenues without donor restrictions		3,013,337	5,026,839
EXPENSES			
Program services			
Taft location		750,092	773,344
Allied location		816,733	853,599
Education & career development		2,152,276	1,925,579
Regional clubs Skilled trades		1,648,859	1,411,278
Community engagement & support		1,865,988	1,095,459 126,091
Supporting activities		_	120,091
Management and general		1,504,632	1,421,017
Fundraising		1,251,514	1,374,679
Total expenses		9,990,094	8,981,046
NET ASSETS RELEASED FROM RESTRICTIONS			
Satisfaction of purpose restrictions		14,066,308	2,586,707
Expiration of time restrictions		98,235	265,253
Total net assets released from restrictions		14,164,543	2,851,960
Change in net assets without donor restrictions		7,187,786	(1,102,247)
CHANGES IN NET ASSETS WITH DONOR RESTRICTIONS Contributions			
Federated campaigns		66,050	76,535
Government grants		3,082,296	788,376
Individuals, corporations, foundations		3,696,896	4,820,113
Change in value of beneficial interest in assets			
held by Madison Community Foundation		417,847	218,992
Net assets released from restrictions	(	14,164,543)	(2,851,960)
Change in net assets with donor restrictions		(6,901,454)	3,052,056
Change in net assets		286,332	1,949,809
Net assets at beginning of year		24,670,425	22,720,616
Net assets at end of year	\$	24,956,757	\$ 24,670,425

# BOYS AND GIRLS CLUB OF DANE COUNTY, INC. CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES Year Ended June 30, 2024

			Program Service	3		Supporting	g Activities	
	Taft Location	Allied Location	Education & Career Development	Regional Clubs	Skilled Trades	Management and General	Fundraising	Total Expenses
Personnel	\$ 374,505	\$ 408,537	\$ 1,381,043	\$ 852,473	\$ 389,486	\$ 1,107,060	\$ 486,774	\$ 4,999,878
Supplies	22,078	64,801	227,739	93,079	125,971	44,150	313,184	891,002
Professional fees	68,096	45,355	316,416	109,687	85,965	232,942	232,269	1,090,730
Occupancy	89,665	93,692	32,584	118,828	124,707	12,850	12,381	484,707
Equipment and maintenance	64,760	45,401	4,610	65,985	60,883	1,654	4,718	248,011
Advertising	158	325	603	795	52,165	216	36,134	90,396
Conferences and events	4,201	5,474	17,181	10,524	5,871	20,541	3,159	66,951
Scholarships and contributions	-	-	30,352	-	59,876	-	-	90,228
Depreciation	75,995	97,924	-	124,243	488,464	20,854	-	807,480
Insurance	4,722	4,844	22,711	13,944	21,898	3,129	4,237	75,485
Travel	785	2,190	5,961	6,616	4,739	690	3,089	24,070
Dues and subscriptions	3,499	4,031	17,277	9,822	1,687	4,088	3,645	44,049
Food and beverages	19,962	20,686	12,784	32,284	33,269	4,796	36,250	160,031
Miscellaneous	21,481	23,258	82,310	75,911	61,750	51,410	115,458	431,578
Grant subaward	-	-	-	29,188	199,528	-	-	228,716
Interest	185	215	705	105,480	149,729	252	216_	256,782
Total expenses	\$ 750,092	\$ 816,733	\$ 2,152,276	\$ 1,648,859	\$ 1,865,988	\$ 1,504,632	\$ 1,251,514	\$ 9,990,094

# BOYS AND GIRLS CLUB OF DANE COUNTY, INC. CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES Year Ended June 30, 2023

			Prograr	n Services			Supporting	g Activities	
	Taft Location	Allied Location	Education & Career Development	Regional Clubs	Skilled Trades	Community Engagement & Support	Management and General	Fundraising	Total Expenses
Personnel	\$ 464,234	\$ 354,743	\$ 1,333,491	\$ 803,412	\$ 295,408	\$ 49,452	\$ 979,691	\$ 574,648	\$ 4,855,079
Supplies	29,674	158,618	300,459	97,957	199,614	74,615	19,799	518,975	1,399,711
Professional fees	14,880	19,605	75,940	22,419	33,110	-	248,708	72,200	486,862
Occupancy	85,816	98,499	87,956	110,365	34,099	-	105,888	21,989	544,612
Equipment and maintenance	35,655	44,408	2,262	44,982	55,843	-	900	522	184,572
Advertising	216	222	1,588	653	96,858	-	22	104,077	203,636
Conferences and events	5,126	8,304	14,578	8,440	3,767	95	2,330	1,204	43,844
Scholarships and contributions	-	-	8,798	-	2,981	-	-	-	11,779
Depreciation	91,019	104,864	10,620	121,684	1,517	-	14,560	2,655	346,919
Insurance	5,859	7,373	17,362	8,918	5,820	110	7,080	4,459	56,981
Travel	1,536	2,322	3,465	6,677	882	-	2,278	2,304	19,464
Dues and subscriptions	4,725	6,766	16,655	8,425	1,773	-	5,677	3,663	47,684
Food and beverages	13,172	15,116	7,141	33,654	6,602	-	1,088	12,881	89,654
Miscellaneous	21,205	32,456	44,557	24,219	6,115	1,819	32,660	54,925	217,956
Grant subaward	-	-	-	11,259	298,051	-	-	-	309,310
Interest	227	303	707	108,214	53,019		336_	177	162,983
Total expenses	\$ 773,344	\$ 853,599	\$ 1,925,579	\$ 1,411,278	\$ 1,095,459	\$ 126,091	\$ 1,421,017	\$ 1,374,679	\$ 8,981,046

BOYS AND GIRLS CLUB OF DANE COUNTY, INC. CONSOLIDATED STATEMENTS OF CASH FLOWS Years Ended June 30, 2024 and 2023

		2024		2023
CASH FLOWS FROM OPERATING ACTIVITIES	•	000 000	•	4 0 40 000
Change in net assets	\$	286,332	\$	1,949,809
Adjustments to reconcile change in net assets				
to net cash flows from operating activities		50.040		50.040
Amortization of NMTC loan closing costs		52,918		52,918
Gain on sale of equipment		-		(23,761)
Depreciation		807,480		346,919
Donated property and equipment		(77,566)		(286,731)
Donated prepaid expenses		-		(123,146)
Change in value of beneficial interest in assets held by Madison				
Community Foundation		(523,586)		(274,557)
Amortization of imputed interest on notes payable		4,967		7,451
Contributions restricted for long-term purposes		(1,010,753)		(9,306)
Loan forgiveness		(150,000)		-
(Increase) decrease in assets				
Accounts receivable		(131,893)		(22,733)
Unconditional promises to give		77,584		184,531
Grants receivable		(243,483)		856,816
Prepaid expenses		16,905		116,656
Beneficial interest in charitable lead annuity trust		(6,600)		(11,303)
Increase (decrease) in liabilities				
Accounts payable		72,267		72,675
Construction payable		(1,475,523)		-
Accrued payroll and taxes		32,030		(114,719)
Accrued interest		(5,782)		5,869
Refundable advance		(678,021)		986,147
Unconditional promises to give payable		(4,000)		(500)
Funds held for others		(16,497)		(74,740)
Net cash flows from operating activities		(2,973,221)		3,638,295
CASH FLOWS FROM INVESTING ACTIVITIES				
Purchases of and interest retained in certificates of deposit		(710,026)		(1,514,882)
Proceeds from redemption of certificates of deposit		53,456		-
Proceeds from sale of equipment		-		61,550
Purchases of property and equipment		(356,558)		(8,457,205)
Transfers to beneficial interest in assets held by MCF		(514,606)		-
Distributions from beneficial interest in assets held by MCF		218,532		8,502
Distributions from beneficial interest in charitable lead		2.0,002		3,002
annuity trust		95,613		95,613
aa.y a wot		55,515		55,515
Net cash flows from investing activities		(1,213,589)		(9,806,422)

BOYS AND GIRLS CLUB OF DANE COUNTY, INC. CONSOLIDATED STATEMENTS OF CASH FLOWS Years Ended June 30, 2024 and 2023

CASH FLOWS FROM FINANCING ACTIVITIES Payments on notes payable Contributions restricted for long-term purposes	(43,730) 1,010,753	(42,674) 9,306
Net cash flows from financing activities	967,023	 (33,368)
Net change in cash and cash held in escrow	(3,219,787)	(6,201,495)
Cash and cash held in escrow at beginning of year	 4,234,559	 10,436,054
Cash and cash held in escrow at end of year	\$ 1,014,772	\$ 4,234,559
SUPPLEMENTAL INFORMATION		
Cash paid for interest  Noncash investing and financing transactions	\$ 217,908	\$ 109,974
Donated property and equipment  Donated prepaid expenses  Acquisition of property and equipment through construction	\$ 77,566 -	\$ 286,731 123,146
payable	-	1,037,713
Reconciliation of cash and cash held in escrow: Cash Cash held in escrow	\$ 795,290 219,482	\$ 3,970,827 263,732
	\$ 1,014,772	\$ 4,234,559

NOTES TO FINANCIAL STATEMENTS June 30, 2024 and 2023

#### NOTE 1 -SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### **Nature of Activities**

Boys and Girls Clubs of Dane County, Inc. (the Club), located in Madison, Wisconsin, is an affiliate of Boys and Girls Club of America. The Club's mission is to inspire and empower all young people, especially those who need us the most, to realize their full potential as productive, responsible, and caring citizens. The Club's primary funding sources are grants and contributions from the general public.

In connection with the Club's Skilled Trade Center project, the Boys & Girls Club of Dane County Foundation, Inc. (the Foundation) was established. The Foundation is considered to be a Qualified Active Low-Income Community Business and acts as a borrower as part of a New Market Tax Credit transaction to be used to finance a portion of the project.

#### **Principles of Consolidation**

The financial statements include the accounts of the Club and the Foundation. The Foundation is consolidated because the Club has both an economic interest in the Foundation and control of the Foundation through a majority voting interest in its board of directors. All material intra-entity transactions have been eliminated.

#### Cash Held in Escrow

Restricted cash represents cash received as a result of the New Market Tax Credit transactions and will be used to pay future program expenses.

#### **Accounts Receivable**

Accounts receivable represent fees owed by individuals and organizations. The Club uses historical loss information based on the aging of accounts receivable as the basis to determine expected credit losses. Management believes the composition of accounts receivable is consistent with historical conditions and accounts receivable are expected to be settled within a relatively short time frame based on current conditions. As such, credit losses are expected to be insignificant.

# **Promises to Give**

Conditional promises to give are not recognized in the financial statements until the conditions are substantially met. Unconditional promises to give that are expected to be collected within one year are recorded at net realizable value. Unconditional promises to give that are expected to be collected in more than one year are recorded at fair value, which is measured as the present value of their future cash flows. The discounts on those amounts are computed using risk-adjusted interest rates applicable to the years in which the promises are received. Amortization of the discounts is included in contribution revenue. In the absence of donor stipulations to the contrary, promises with payments due in future periods are restricted to use after the due date. Promises that remain uncollected more than one year after their due dates are written off unless the donors indicate that payment is merely postponed.

NOTES TO FINANCIAL STATEMENTS
June 30, 2024 and 2023

#### NOTE 1 -SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

# Beneficial Interest in Assets Held by Madison Community Foundation

The Club's beneficial interest in assets held by Madison Community Foundation (MCF) represents an agreement between the Club and MCF in which the Club transfers assets to MCF in exchange for future distributions. The beneficial interest is not actively traded and significant other observable inputs are not available. The fair value of the beneficial interest is based on the fair value of the underlying assets as reported to the Club by MCF. Little information about those assets is released publicly. The estimated fair value does not necessarily represent the amounts that may be ultimately realized due to the occurrence of future circumstances that cannot be reasonably determined.

#### **Property and Equipment**

All acquisitions of property and equipment in excess of \$5,000 are capitalized except for computers and IT equipment, which are expensed currently. Property and equipment are carried at cost or, if donated, at the approximate fair value at the date of donation. Depreciation is computed using the straight-line method.

# Contributions

Contributions of property and equipment are reported as net assets with donor restrictions if the donor restricted the use of the property or equipment to a particular program, as are contributions of cash restricted to the purchase of property and equipment. Otherwise, donor restrictions on contributions of property and equipment or assets restricted for purchase of property and equipment are considered to expire when the assets are placed in service. All other donor-restricted contributions are reported as increases in net assets without donor restrictions and net assets with donor restriction, depending on the existence of the any donor restrictions. When a restriction expires, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the consolidated statement of activities as net assets released from restrictions.

#### **Donated Services**

Donated services are recognized as contributions if the services create or enhance nonfinancial assets or they require specialized skills, are provided individuals possessing those skills, and would typically need to be purchased if not provided by donation. Volunteers also provide tutoring and fundraising services throughout the year that are not recognized as contributions in the financial statements since the recognition criteria are not met.

NOTES TO FINANCIAL STATEMENTS June 30, 2024 and 2023

#### NOTE 1 -SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### Grants

The Club receives grants from government agencies and others that are conditioned upon the Club incurring qualifying expenses. Revenue from these grants is generally recognized on a reimbursement basis, that is, when qualifying expenses are incurred by the Club, both a receivable from the grantor agency and revenue are recorded.

#### **Fees**

The Club provides membership and program services, internships, facility rentals, transportation, and preschool and childcare services. Revenue is recognized at the point in time when the Club provides the particular service.

#### **Expense Allocation**

The financial statements report certain categories of expenses that are attributable to more than one program service or supporting activity. Therefore, these expenses require allocation on a reasonable basis that is consistently applied. All expenses other than conferences and events, scholarships and contributions, miscellaneous, bad debt, interest, and sub award grants contain expenses that are allocated on the basis of estimates of time and effort.

The following program services and supporting activities are included in the accompanying financial statements:

Taft Location – The Club provides health and life skills, character and leadership development, arts and cultural enrichment, education and career development, sports and recreation, and various general programs and the operation of facilities for community events and activities by working with children from elementary school age through high school age at its Taft Location.

Allied Location – The Club provides health and life skills, character and leadership development, arts and cultural enrichment, education and career development, sports and recreation, and various general programs and the operation of facilities for community events and activities by working with children from elementary school age through high school age at its Allied Location.

Education & Career Development – The Club's education, career, and school-based programs uniquely integrate with local school districts to mitigate opportunity gaps and help provide youth with the resources and experiences needed to reach their full potential.

Teens of Promise (TOPS) – A high-intensity, in-school and out-of-school partnership between Madison Metropolitan School District (AVID) and the Club (TOPS – Teens of Promise) focused on supporting students to develop the writing, inquiry, collaboration, organization, and reading skills needed to be college and career ready.

College Success – Provides support services for AVID/TOPS high school seniors and graduates, including program-wide events, regular outreach to students, direct one-on-one coaching, and eligibility for other BGCDC opportunities. Coaches identify the barriers that college students face and connect students with the resources necessary to

NOTES TO FINANCIAL STATEMENTS June 30, 2024 and 2023

#### NOTE 1 -SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

succeed. This program is an extension of the support offered to high school students through AVID/TOPS.

TOPS+ — A college scholarship opportunity available for AVID/TOPS students, in collaboration with the Madison College RISE Program. TOPS+ provides resources and support to help students to stay on track and graduate with their degree from Madison College in 3 years or less. Students commit to entering into an Associate Degree Program at Madison College and completing their degree before transferring. Students receive the support of a dedicated advisor who will meet regularly with students to help them navigate their educational experience and provide support to stay on track with meeting their goals. Additionally, students receive a stipend for staying on track, a bus pass, free textbooks and school supplies, early registration for courses, and free tutoring support.

## Regional Clubs -

McKenzie Club (Sun Prairie) - The Club provides health and life skills, character and leadership development, arts and cultural enrichment, education and career development, sports and recreation, and various general programs and the operation of facilities for community events and activities by working with children of elementary school age.

McKenzie Preschool (Sun Prairie) – An early childhood education program for children from age 2 ½-5. Through Creative Curriculum, staff provide the best care and education to foster and ensure positive, nurturing relationships between teachers and students to ensure each child can learn and grow to their full potential. In FY25, this preschool will be extended to include infant care for babies beginning at six weeks of age.

*Walworth County* – The Club provides various enrichment programs in Walworth County by working with children from junior high through high school.

Club on the Square – The Club provides access to services, and meeting and training space in downtown Madison for volunteers, grassroots organizations, community members, and students.

Skilled Trades – The Club provides a program designed to educate and support interested youth to pursue careers as plumbers, carpenters, HVAC technicians, electricians, and more. Partners and volunteers train hundreds of young people in the skilled trades, giving them a new path forward.

Community Engagement & Support – The Community Engagement and Support program responds to needs of our members and families, providing access, resources, and support through programs such as the Back to School Campaign, and Martin Luther King Celebration.

NOTES TO FINANCIAL STATEMENTS
June 30, 2024 and 2023

#### NOTE 1 -SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

# **Advertising**

The Club expenses advertising costs as they are incurred.

#### Reclassifications

Certain accounts in the prior year financial statements have been reclassified for comparative purposes to conform to the presentation in the current year financial statements.

#### **Estimates**

Management uses estimates and assumptions in preparing financial statements. Those estimates and assumptions affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities, and the reported revenues and expenses. Actual results could differ from those estimates.

#### **Income Tax Status**

The Club and Foundation are exempt from federal income tax under Section 501(c)(3) of the Internal Revenue Code.

#### Date of Management's Review

Management has evaluated subsequent events through January 31, 2025, the date which the financial statements were available to be issued.

## Leases

The Club does not recognize short-term leases in the consolidated statement of financial position. For these leases, the Club recognizes the lease payments in the change in net assets on a straight-line basis over the lease term and variable lease payments in the period in which the obligation for those payments is incurred. The Club also does not separate nonlease components from lease components for all classes of underlying assets and instead accounts for each separate lease component and the nonlease components associated with that lease component as a single lease component. If the rate implicit in the lease is not readily determinable, the Club uses a risk-free rate as the discount rate for the lease for all classes of underlying assets.

## NOTE 2 - CONCENTRATIONS

The Club maintains its cash balances at several financial institutions located in Madison, Wisconsin and in Delavan, Wisconsin. Accounts at each institution are insured by the Federal Deposit Insurance Corporation up to \$250,000. At June 30, 2024 and 2023, the Club's uninsured cash balances total approximately \$1,047,000 and \$3,674,000, respectively.

NOTES TO FINANCIAL STATEMENTS June 30, 2024 and 2023

#### NOTE 3 - PROMISES TO GIVE

Unconditional promises to give at year end are as follows:

	2024	2023
Receivable in less than one year Receivable in one to five years Receivable in more than five years	\$ 1,363,147 1,093,000 200,000	\$ 2,013,817 561,000 200,000
Total unconditional promises to give Discounts to net present value from 3.73 - 5.33%	2,656,147 (155,266)	2,774,817 (196,352)
Net unconditional promises to give	\$ 2,500,881	\$ 2,578,465

The Club has several grants that are conditioned upon the Club incurring qualifying expenses under the grant programs or raising matching funds. At June 30, 2024 and 2023, these conditional grants total approximately \$586,000 and \$1,032,000. These conditional grants will be recognized as revenue when the respective conditions are met in future years.

#### NOTE 4 - PROPERTY AND EQUIPMENT

Property and equipment consist of the following:

Land \$895, Buildings and improvements 16,953, Leasehold improvements 2,038, Vehicles 300, Land improvements 275, Construction in progress  Property and equipment 20,474, Less accumulated depreciation 3,694,	2023
	,639 7,121,125 ,397 10,397 ,358 1,461,399 ,603 240,492
Property and equipment, net \$16,780,	,056 2,886,576

#### NOTE 5 – CHARITABLE LEAD ANNUITY TRUST

During 2019, a donor established a trust with a local bank naming the Club as one of twenty eligible charitable organizations that are beneficiaries of a charitable lead annuity trust. Under terms of the split-interest agreement, the Club received a one-time distribution of \$42,727 and will receive \$95,613 annually for 10 years from the date of the agreement for its unrestricted use. The present value of the estimated future payments expected to be received by the Club at June 30, 2024 and 2023, of \$386,367 and \$475,380, respectively, is calculated using a discount rate of 5.6% and 4.2%, respectively.

NOTES TO FINANCIAL STATEMENTS June 30, 2024 and 2023

#### NOTE 6 – ENDOWMENT

The Club's endowment consists of five individual funds established to support the mission of the Club and the Skilled Trades Center. The endowment includes both donor-restricted endowment funds and funds designated by the board of directors to function as endowments. As required by generally accepted accounting principles, net assets associated with endowment funds, including funds designated by the board of directors to function as endowments, are classified and reported based on the existence or absence of donor-imposed restrictions.

The Club is subject to Wisconsin's Uniform Prudent Management of Institutional Funds Act (UPMIFA) and, thus, classifies amounts in its donor-restricted endowment funds as net assets with donor restrictions because those net assets are time restricted until the board of directors appropriates such amounts for expenditure. Most of those net assets also are subject to purpose restrictions that must be met before reclassifying those net assets to net assets without donor restrictions. The Club's board of directors has interpreted UPMIFA as not requiring the maintenance of purchasing power of the original gift amount contributed to an endowment fund, unless a donor stipulates the contrary. As a result of this interpretation, when reviewing its donorrestricted endowment funds, the Club considers a fund to be underwater if the fair value of the fund is less than the sum of (a) the original value of initial and subsequent gift amounts donated to the fund and (b) any accumulations to the fund that are required to be maintained in perpetuity in accordance with the direction of the applicable donor gift instrument. The Club has interpreted UPMIFA to permit spending from underwater funds in accordance with the prudent measures required under the law. Additionally, in accordance with UPMIFA, the Club considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds: (1) the duration and preservation of the funds, (2) the purposes of the Club and the donorrestricted endowment fund, (3) general economic conditions, (4) the possible effect of inflation and deflation, (5) the expected total return from income and the appreciation of investments, (6) other resources of the Club, and (7) the investment policies of the Club.

The Club established funds at MCF to invest its endowment assets. The agreement between the Club and MCF states that the transfer of assets is irrevocable and that the transferred assets will not be returned to the Club. However, MCF will make annual distributions of the income earned on the funds subject to MCF's spending policy. The agreement also grants variance power to MCF, which permits MCF to substitute another beneficiary in place of the Club if the Club ceases to exist or if MCF's board of governors votes that support of the Club either is no longer necessary or is inconsistent with the needs of the community.

MCF's primary investment goal is to deliver long-term investment returns sufficient to cover both spending and inflation to preserve the purchasing power of the investment portfolio. MCF seeks to achieve this goal through cost-effective implementation at an appropriate level of risk, diversification of asset classes and strategies to provide consistent returns, capital preservation in down market cycles to provide stability in spending support, and long-term capital appreciation through the incorporation of risk-based assets, including non-marketable, illiquid alternatives.

NOTES TO FINANCIAL STATEMENTS June 30, 2024 and 2023

# NOTE 6 - ENDOWMENT (continued)

Endowment net asset composition by type of fund is as follows:

, , , , ,			
		2024	
	Without Donor Restrictions	With Donor Restrictions	Total
Board-designated endowment funds	\$ 1,127,229	\$ -	\$ 1,127,229
Donor-restricted endowment funds: Original donor-restricted gift amount Accumulated investment gains		4,181,086 214,053	4,181,086 214,053
Total funds	\$ 1,127,229	\$ 4,395,139	\$ 5,522,368
		2023	
	Without Donor Restrictions	With Donor Restrictions	Total
Board-designated endowment funds	\$ 1,065,928	\$ -	\$ 1,065,928
Donor-restricted endowment funds: Original donor-restricted gift amount Accumulated investment gains		3,161,027 38,045	3,161,027 38,045
Total funds	\$ 1,065,928	\$ 3,199,072	\$ 4,265,000
Changes in endowment net assets for the y	ears ended June	30, are as follows	:
		2024	
	Without Donor Restrictions	With Donor Restrictions	Total
Endowment net assets at beginning of year Transfers Contributions Investment return, net Amounts appropriated for expenditure	\$ 1,065,928 100 - 105,489 (44,288)	\$ 3,199,072 - 1,010,753 317,589 (132,275)	\$ 4,265,000 100 1,010,753 423,078 (176,563)
Endowment net assets at end of year	\$ 1,127,229	\$ 4,395,139	\$ 5,522,368

NOTES TO FINANCIAL STATEMENTS June 30, 2024 and 2023

#### NOTE 6 – ENDOWMENT (continued)

		2023	
	Without Donor Restrictions	With Donor Restrictions	Total
Endowment net assets at beginning of year Contributions Investment return, net Amounts appropriated for expenditure	\$ 1,018,866 - 55,564 (8,502)	\$ 3,023,521 9,306 166,245	\$ 4,042,387 9,306 221,809 (8,502)
Endowment net assets at end of year	\$ 1,065,928	\$ 3,199,072	\$ 4,265,000

#### NOTE 7 - COMPONENT FUNDS AT MCF

MCF, as a charitable trust, serves the mutual interests of Dane County and those individuals and organizations who wish to enhance the quality of life in the community through charitable giving. Donors establish component funds and, when these funds are established, donors may indicate what organizations or causes should benefit from distributions from the funds. However, donors also grant the Foundation variance power that allows it to modify the donors' stipulations under certain circumstances as it monitors the changing needs of the community. Therefore, these funds are not included in the Club's financial statements. The Club received distributions totaling \$67,755 and \$11,223 during the years ended June 30, 2024 and 2023, respectively. The value of the component funds at MCF held for the benefit of the Club total \$1,874,362 and \$1,725,341, respectively, at June 30, 2024 and 2023.

#### NOTE 8 - DEFERRED LOANS

The Club assumed a deferred loan of \$161,811 from the City of Madison (CDBG) on December 31, 1998. In 2008, the Club received a deferred loan of \$45,000. The loans are secured by real estate occupied by the Club at 2001 Taft Street. Upon transfer of property, sale of property, or discontinuance of permitted use, the amount due to the City of Madison is the greater of \$206,811 or 35.66% of the fair value of the property.

In January 2006, the Club received a deferred loan of \$448,450 from the City of Madison (CDBG). The loan is secured by real estate occupied by the Club at 4619 Jenewein Road (Allied location). Upon transfer of property, sale of property, or discontinuance of permitted use, the amount due to the City of Madison is the greater of \$448,450 or 14.37% of the fair value of the property.

NOTES TO FINANCIAL STATEMENTS June 30, 2024 and 2023

#### NOTE 9 - NOTES PAYABLE

The Club's obligations under notes payable consists of the following:

	2024	2023
5.45% note payable, due in monthly installments of \$11,959 beginning in May 2022, including interest with a balloon payment of \$1,600,459 due on maturity date April 7, 2027, secured by the property.	\$ 1,762,164	\$ 1,805,894
0% note payable, due in full on March 5, 2024, secured by assignment of rents and all equipment, fixtures, and inventory.		150,000
Notes payable Less discount	1,762,164	1,955,894 (4,967)
Notes payable, net	\$ 1,762,164	\$ 1,950,927

The future scheduled maturities of notes payable are as follows for the years ending June 30:

2025 2026 2027	•	,339 ,022 ,803
Total	_\$ 1,762	,164

The interest-free note was discounted to reflect the Club's incremental borrowing rate of 5.5%. The discount was recorded as a contribution with donor restrictions in the consolidated statements of activities. Amortization of the discount is reported as interest expense in the consolidated statements of functional expenses. Amortization of the debt issuance costs is reported as interest expense in the consolidated statements of functional expenses.

In February 2024, the City of Sun Prairie forgave the Club's loan of \$150,000. In exchange for loan forgiveness, the Club has committed to making certain expenditures and performing certain services through March of 2029. The loan has been removed from the Club's consolidated statement of financial position and was recorded as a contribution on the consolidated statement of activities. No determination has been made regarding any potential consequences for potential noncompliance with the requirements of the loan forgiveness agreement.

NOTES TO FINANCIAL STATEMENTS
June 30, 2024 and 2023

#### NOTE 10—NEW MARKET TAX CREDIT NOTE RECEIVABLE AND NOTES PAYABLE

In March 2022, the Club entered into various agreements for the purpose of participating in the federal New Markets Tax Credit program (NMTC). In connection with this transaction, the Club (leverage lender) gave a \$4,704,500, 1% leverage loan requiring quarterly interest only payments until March 2029, then quarterly interest and principal payments of \$57,866 are due until March 2052, from Twain Investment Fund 611, LLC, (fund lender). Management believes the fund lender is a high reputable borrower and expects credit losses to be insignificant. The fund lender used the leverage loan and other investor capital to make loans to two Community Development Entities (CDEs) Community Benefit SUB-CDE 20, LLC, a Wisconsin limited liability company (FCI Lender) and USBCDE SUB-CDE 227, LLC, a Missouri limited liability company (USB Lender).

The CDEs made Qualified Low Income Coummunity Investment (QLICI) loans to the Foundation:

FCI Lender Loan A - 1.38245% interest rate Loan B - 1.38245% interest rate	\$ 3,972,269 1,417,731
USB Lender Loan A - 1.38245% interest rate Loan B - 1.38245% interest rate	732,231 257,769
NMTC notes payable	\$ 6,380,000

The QLICI loans are all due in March 2052. The loans call for quarterly interest-only payments to be made from June 2022 through September 2029. Level principal and interest payments totaling \$109,109 for all loans, start September 2029 and continue through March 2052.

Interest expense totaled \$96,700 and \$94,231 for the years ended June 30, 2024 and 2023, respectively. Interest expense for the year ended June 30, 2023 was capitalized to construction in process. Amortization of unamortized debt issuance costs totaled \$52,918 for the years ended June 30, 2024 and 2023, and is included in interest on the consolidated statements of functional expenses. Accumulated amortization of debt issuance costs is netted with NMTC notes payable on the consolidated statements of financial position.

### NOTE 11—LINES OF CREDIT

In April 2023, the Club obtained a \$1.5 million line of credit from First Business Bank with a variable interest rate set at prime rate. The line has an expiration date of July 12, 2025. The line was unused during the year ended June 30, 2024.

The Club also has a \$300,000 line of credit from Capitol Bank with a variable interest rate set at prime rate. The line has an expiration date of November 8, 2025. The line was unused during the year ended June 30, 2024.

NOTES TO FINANCIAL STATEMENTS June 30, 2024 and 2023

# NOTE 12 – NET ASSETS

The Club's board of directors has designated net assets without donor restrictions for the following purposes:

	2024	2023
Undesignated Designated for administration Board designated endowment funds	\$ 12,549,579 898,826 	\$ 5,053,471 1,268,449 1,065,928
Net assets without donor restrictions	\$14,575,634	\$ 7,387,848

Net assets with donor restrictions are restricted for the following purposes or periods:

	2024	2023
Subject to expenditures for specified purpose		
Skilled trades	\$ 3,124,688	\$ 11,366,788
Skilled trades funds held at MCF	1,070,361	1,012,071
Teens of Promise	985,963	784,262
Sun Prairie location	44,428	45,622
College Success	-	36,130
Technology purchases	-	28,160
Elementary after school programs	69,503	45,880
STEM programs	16,856	10,033
Internships	20,000	31,000
Summer career programming	15,102	25,000
Science education programming	· -	52,686
Other	31,716	101,271
Subject to the passage of time For subsequent years	607,367	544,602
Subject to the Club's endowment spending policy and appropriation: Investment in perpetuity (including amounts above original gift amount of \$214,053 and \$38,045 for 2024 and 2023), which, once appropriated, is expendable to support:		
Scholarships	16,357	9,306
Education	1,005,303	5,500
Skilled trades	3,373,479	3,189,766
	\$10,381,123	\$17,282,577

NOTES TO FINANCIAL STATEMENTS June 30, 2024 and 2023

#### NOTE 13 - IN-KIND CONTRIBUTIONS

In-kind contributions within the consolidated statements of activities and programs and activities in which they were used in include:

	2024											
			Regional Clubs		Skilled Trades		Management and General		Fundraising			Total
Supplies Professional fees Occupancy Advertising Building and land	\$	- - - - 77,566	\$	640 - 129,909 - -	\$	54,812 - - - -	\$	23,060	\$	74,452 450 - 24,671	\$	129,904 23,510 129,909 24,671 77,566
Total	\$	77,566	\$	130,549	\$	54,812	\$	23,060	\$	99,573	\$	385,560
						2023						
	F	Regional Clubs		Skilled Trades	Eng	ommunity agement & Support		nagement and General	Fu	ndraising		Total
Supplies Professional fees Occupancy Advertising Building and land Gift cards	\$	212,715 - - - -	\$	2,556 - - - - 286,731	\$	12,356 - - - - -	\$	1,355 144,220 - - - 123,147	\$	148,021 - - 157,900 -	\$	164,288 144,220 212,715 157,900 286,731 123,147
Total	\$	212,715	\$	289,287	\$	12,356	\$	268,722	\$	307,421	\$	1,090,501

The Club estimated the fair value of in-kind contributions as follows:

- Supplies/Gift cards estimates of retail values that would be received for selling similar products in the United States.
- Professional fees/Advertising
   – estimates of current rates for similar services.
- Occupancy/Building and land estimates of recent comparable sales and rental rates in the Club's real estate market.

Unless otherwise noted, in-kind contributions did not have donor-imposed restrictions. The Club normally does not sell in-kind contributions and uses them for its programs and supporting activities.

NOTES TO FINANCIAL STATEMENTS June 30, 2024 and 2023

#### NOTE 14 - RETIREMENT PLAN

The Club sponsors a safe harbor retirement plan that covers all employees who are at least 21 years of age and who have worked at the Club for at least 12 months. The Club may also make discretionary profit-sharing contributions to eligible employees. Retirement expense for each of the years ended June 30, 2024 and 2023 was approximately \$46,000.

### NOTE 15 – LIQUIDITY AND AVAILABILITY

The following table reflects the Club's financial assets as of the date of the consolidated statement of financial position, reduced by amounts that are not available to meet cash needs for general expenditures within one year of the date of the consolidated statement of financial position because of board-designations and contractual or donor-imposed restrictions:

	2024	2023
Cash Certificates of deposit Accounts receivable Unconditional promises to give Grants receivable Cash held in escrow NMTC note receivable Beneficial interest in charitable lead annuity trust Beneficial interest in assets held by MCF	\$ 795,290 2,171,452 178,717 2,500,881 447,730 219,482 4,704,500 386,367 6,087,426	\$ 3,970,827 1,514,882 46,824 2,578,465 204,247 263,732 4,704,500 475,380 5,267,766
Financial assets at year-end	17,491,845	19,026,623
Less those unavailable for general expenditures within one year due to: Escrow purposes Long-term note receivable Long-term portion of charitable lead trust Board-designated endowment Board-designated for administration Restricted by donor for endowment Restricted by donor with purpose restrictions Restricted by donor with time restrictions Add back restricted amounts available for use within one year	(219,482) (4,704,500) (290,367) (1,127,229) (898,826) (4,395,139) (5,378,617) (607,367) 3,361,891	(263,732) (4,704,500) (379,380) (1,065,928) (1,268,449) (3,199,072) (13,548,209) (544,602) 9,410,387
Financial assets available to meet cash needs for general expenditures within one year	\$ 3,232,209	\$ 3,463,138

The Club strives to maintain liquid financial assets sufficient to cover 90 days of general expenditures. As a non-profit, donor-funded organization, the Club receives significant contributions each year from donors on a regular basis, which are available to meet annual cash needs for general operating expenditures. Distributions from the beneficial interests in assets held

NOTES TO FINANCIAL STATEMENTS
June 30, 2024 and 2023

#### NOTE 15 – LIQUIDITY AND AVAILABILITY (continued)

by MCF and charitable lead annuity trust are available for general expenditures. In the event of unanticipated liquidity needs, the Club also can draw up to \$1.8 million of the available lines of credit (as further discussed in Note 11).

#### NOTE 16 - PAYCHECK PROTECTION PROGRAM LOANS

The Club received loans totaling \$1,421,192 under the Paycheck Protection Program (PPP) established by the Coronavirus Aid, Relief, and Economic Security (CARES) Act and administered by the U.S. Small Business Administration (SBA). The SBA preliminary approved forgiveness of the loans. The Club must retain PPP documentation in its files for six years after the date the loan is forgiven or repaid in full and permit authorized representatives of SBA to access such files upon request. SBA may review any loan at any time at its discretion. Therefore, SBA may review the Club's good-faith certification concerning the necessity of its loan request, whether the Club calculated the loan amount correctly, whether the Club used loan proceeds for the allowable uses specified in the CARES Act, and whether the Club is entitled to loan forgiveness in the amount claimed on its application. If SBA determines the Club was ineligible for the loan or for forgiveness in whole or in part, SBA will seek repayment of the forgiven loan balance.

# BOYS AND GIRLS CLUB OF DANE COUNTY, INC. CONSOLIDATING SCHEDULE OF FINANCIAL POSITION June 30, 2024

ASSETS	Club	Foundation	Eliminations	Consolidated Totals
Cash	\$ 795,290	\$ -	\$ -	\$ 795,290
Certificates of deposit	2,171,452	φ -	φ -	2,171,452
Accounts receivable	178,717	_	_	178,717
	2,500,881	-	-	2,500,881
Unconditional promises to give Grants receivable	2,500,661 447,730	-	-	2,500,661 447,730
Prepaid expenses	270,234	-	-	270,234
Cash held in escrow	270,234	210 492	-	219,482
NMTC note receivable	4,704,500	219,482	-	4,704,500
		0 747 245	-	
Property and equipment, net	7,033,265	9,747,215	-	16,780,480
Beneficial interest in charitable lead annuity trust	386,367	-	-	386,367
Beneficial interest in assets held by Madison Community	0.007.400			0.007.400
Foundation	6,087,426			6,087,426
Total assets	\$ 24,575,862	\$ 9,966,697	\$ -	\$ 34,542,559
LIABILITIES				
Accounts payable	\$ 219.797	\$ -	\$ -	\$ 219,797
Accrued payroll and taxes	313,444	· -	· -	313,444
Accrued interest	6,524	-	-	6,524
Unconditional promises to give payable	10,500	-	-	10,500
Refundable advance	380,241	-	-	380,241
Funds held for others	109,232	_	_	109,232
Notes payable, net	1,762,164	_	_	1,762,164
NMTC notes payable, net		6,128,639	_	6,128,639
Deferred loans	655,261	-	_	655,261
Belefied loans	000,201	•		000,201
Total liabilities	3,457,163	6,128,639	-	9,585,802
NET ASSETS				
Without donor restrictions	10,737,576	3,838,058	-	14,575,634
With donor restrictions	10,381,123			10,381,123
Total net assets	21,118,699	3,838,058		24,956,757
Total liabilities and net assets	\$ 24,575,862	\$ 9,966,697	\$ -	\$ 34,542,559

BOYS AND GIRLS CLUB OF DANE COUNTY, INC. CONSOLIDATING SCHEDULE OF ACTIVITIES Year Ended June 30, 2024

	(	Club	Found	lation	Elimi	nations	Co	nsolidated Totals
CHANGES IN NET ASSETS WITHOUT DONOR		-						
RESTRICTIONS REVENUES								
Contributions								
Federated campaigns	\$	46,871	\$	-	\$	-	\$	46,871
Government grants		36,920		-	,	-		36,920
In-kind		933,417 ,481,538		35,086 53,403		332,943)		385,560 1,481,538
Individuals, corporations, foundations Fundraising events		147,444	,	-		(53,403)		147,444
Fees		479,347		-		-		479,347
Change in value of beneficial interest in assets								
held by Madison Community Foundation Interest		105,589 219,364		-		-		105,589 219,364
Miscellaneous		110,704		-		-		110,704
Total revenues without donor restrictions		561,194	1.33	38,489	(1.8	386,346)		3,013,337
	•	,	•	•	,	, ,		
EXPENSES								
Program services Taft location		750,092		_		_		750,092
Allied location		816,733		-		-		816,733
Education & career development		,152,276		-		-		2,152,276
Regional clubs		,648,859	4.00	-	(4.6	-		1,648,859
Skilled trades Supporting activities	۷,	,691,122	1,00	61,212	(1,0	386,346)		1,865,988
Management and general	1,	,504,632		-		-		1,504,632
Fundraising	1,	,251,514						1,251,514
Total expenses	10,	,815,228	1,06	61,212	(1,8	386,346)		9,990,094
NET ASSETS RELEASED FROM RESTRICTIONS	3							
Satisfaction of purpose restrictions	14,	,066,308		-		-	•	14,066,308
Expiration of time restrictions		98,235						98,235
Total net assets released from restrictions	14,	,164,543						14,164,543
Change in net assets without donor restrictions	6,	,910,509	27	77,277		-		7,187,786
CHANGES IN NET ASSETS WITH DONOR RESTRICTIONS								
Contributions  Fodorated campaigns		66,050						66,050
Federated campaigns Government grants	3.	,082,296		-		-		3,082,296
Individuals, corporations, foundations		,696,896		-		-		3,696,896
Change in value of beneficial interest in assets								
held by Madison Community Foundation  Net assets released from restrictions		417,847 ,164,543)		-		-	(*	417,847 14,164,543)
Net assets released from restrictions	(14,	,104,545)	•					14,104,040)
Change in net assets with donor restrictions	(6,	,901,454)						(6,901,454)
Change in net assets		9,055	27	77,277		-		286,332
Net assets at beginning of year	21,	,109,644	3,56	60,781				24,670,425
Net assets at end of year	\$ 21,	,118,699	\$ 3,83	38,058	\$	-	\$ 2	24,956,757